Celebrating 35 years of service in Baltimore

2017 ANNUAL REPORT

MARIAN HOUSE
Women Moving from Dependence to Independence
OUR MISSION

The mission of Marian House is to be a holistic, healing community for women and their children who are in need of housing and support services. We provide a safe, sober, and loving environment that challenges women to respect and love themselves, confront emotional and socio-economic issues, and transition to stable and independent lives.

OUR VISION

Marian House strives to transform our society by unlocking the potential found within the women we serve.

OUR VALUES

Marian House values the innate dignity of each human being. Within a culture of respect and understanding of the human condition, the values of patience, trust, honesty, and integrity direct all our interactions and endeavors.
DEAR FRIENDS,

Three and a half decades ago the School Sisters of Notre Dame and the Sisters of Mercy recognized a need. A need for a safe place for women to go after their release from jail. A need for a home environment that would allow them to grow and take the time they needed to get back on their feet. A home that helped them to transition back into society in a productive way…and so Marian House was born.

“In Together, we face the challenges ahead and welcome new beginnings for Marian House.”

In April of this year we celebrated Marian House’s 35th birthday. In many ways Marian House is like the women she serves. She was a vision that through hard work, dedication and love has grown into something beautiful. She has overcome difficult times and persevered because of a staff that loved her, a Board that believed in her and donors who invested in her. She has adapted to society and over time has made changes within in order to address the needs of the women who come to her. Marian House is no longer just a safe home for women and children. She is a teacher. She is a mother who listens. She is a shoulder to cry on. She is an anchor in our community. She is hope to women who are still out there fighting the battles of addiction, mental illness, trauma, incarceration and homelessness.

Last year you may recall our writing to you about the loss of our $200,000 US Department of Housing and Urban Development (HUD) grant that once supported our transitional supportive housing program. It was a devastating loss and one of the largest in our history. We were nervous about what the change would mean to us as an organization…but not just because of the effect it would have on our operating budget, but because we knew that with more cuts potentially on the horizon, our fight had just begun. We are pleased to report that with a very dedicated team of staff, board members, volunteers and you, our donors, we came out of Fiscal Year 2017 financially secure.

Ten years ago, we both came to Marian House as Executive Director and Board member, and the goal for us both has always been the same – to continue the mission, vision and values instilled by our foundresses. We are grateful to be a part of each and every woman’s journey and we will do anything we can to help each of them succeed. Together, we face the challenges ahead and welcome new beginnings for Marian House. With a new campus that opened in December of 2017 and our continued battle for the funding, we need to continue to offer a care model that we know is effective. Our future is bright and it is busy!

We hope that you enjoy this issue of our annual report, as it certainly reflects upon a year of celebration. Thank you for being a part of our 35 year journey. We look forward to our continued relationships and the future successes of Marian House and our women.

Sincerely,

Tere Geckle
Chair, Board of Directors

Katie Allston, LCSW-C
Executive Director

TERE GECCKLE, BOARD CHAIR

KATIE ALLSTON, LCSW-C, EXECUTIVE DIRECTOR

MARIAN HOUSE FISCAL YEAR 2017 ANNUAL REPORT 1
35 YEARS & GROWING

On April 12, 1982 the School Sisters of Notre Dame and the Sisters of Mercy joined missions to care for women in their time of greatest need. We thank the sisters and our foundresses for the creation of this loving home for homeless women and their children. On April 12, 2017 at the Maryland Women’s Heritage Center we celebrated our founding communities and the 1,800 women we have served in the past three and half decades. We were joined by our generous supporters including our Board of Directors, donors, volunteers and alumnae. At the end of the summer, we continued the celebration at our main headquarters at 949 Gorsuch Avenue with all of our staff, residents and friends. We look forward to our continued growth and the many exciting milestones that lie ahead. Thank you to all of the special guests who helped us celebrate this significant anniversary.
“35 years ago Marian House opened at St. Bernard’s convent on Gorsuch Avenue – our home still today. We thank our leaders, both past and present, for their dedication, vision and leadership over the past three and half decades. We wouldn’t be where we are today without the strong foundation they have helped us to build.”

—Katie Allston, Executive Director
The new Harry and Jeanette Weinberg Building at Independence Place will offer 22 permanent supportive housing units to homeless women and children.
A NEW CAMPUS FOR MARIAN HOUSE

For over two decades, Marian House leased the former convent of the Blessed Sacrament Parish from the Archdiocese of Baltimore, and used the space to provide transitional supportive housing to the women in phase two of our program. In December of 2016, Marian House purchased the convent, as well as the parish rectory and the former Blessed Sacrament School with the vision to open a new campus to serve more women and families. On January 27, 2017 we gathered our funders, community leaders, and Board for the ground breaking of our largest capital expansion in our 35 year history. We are excited to share that great progress was made during Fiscal Year 2017 on phase one of our project renovations - the rehabilitation of the former school into an apartment building consisting of 22 permanent supportive housing units. The new building, lovingly named The Harry and Jeanette Weinberg Building at Independence Place opened in December 2017. The new facility will also provide on-site office space for staff, meeting rooms, and laundry facilities for its new residents.

What is next for our new Independence Place Campus?

We are busy raising funds for the second phase of the project - the rehabilitation of the rectory and convent to house our Transitional Family Housing Program residents. This project, which is estimated to cost $1.4 million, will transform these historic buildings into homes that are each capable of housing four to eight homeless families and will each contain a communal kitchen, dining room, living area, laundry area and play area. Additionally, there will be offices for Marian House staff to provide direct care to the families. For more information or to support this project, please contact Meg Montone at mmontone@marianhouse.org.

This expansion was made possible through the generous support of:

- The State of Maryland
- The Harry and Jeanette Weinberg Foundation
- Federal Home Loan Bank of New York – M&T Bank
- Federal Home Loan Bank of Pittsburg – PNC Bank
- Federal Home Loan Bank of Atlanta – Capital Bank
- An Anonymous Supporter
- France-Merrick Foundation

A special thank you to our development team:

- Gant Brunnett Architects
- GEDCO
- Saul Ewing
- Southway Builders
- Stone Sherick Consulting Group, LLC

In addition to the supporters listed above we were honored to have Fr. Joe Muth, Blessed Sacrament Parish; Councilman Bill Henry, District 4; and Ken Holt, Secretary of Housing and Community Development join us for our groundbreaking.
In 1987, only five years after Marian House opened its doors, Sr. Sharon Brunier, SSND was hired to be the counselor for the women, and remained in that role until 1998. After a brief sabbatical, she returned to Marian House as the administrative assistant for the development department, and later took over the role of education coordinator in 2006. In Fiscal Year 2017, Sr. Sharon celebrated her 30 year anniversary with Marian House and also her 50 year anniversary as a School Sister of Notre Dame. On August 1, 2017 the staff, alumnae and residents of Marian House honored Sr. Sharon with a surprise celebration.

“We had a saying in South Carolina that once the “Goose Creek water” got in your veins, it was hard to leave there,” Sr. Sharon explains. “Well, I don’t think it’s the water at Marian House, but whatever it is here, clearly, I’ve found it hard to leave! Just recently, as I was reflecting on my 50 years of vowed life, I realized that I have spent more than half of it here at Marian House. It has been a tremendous privilege and blessing to minister here for these past 30 years,” she reflects. “I’m honored to be able to journey with these courageous, beautiful women, and to play a small part in their healing and recovery.”

The staff, board, and residents express their deepest congratulations and gratitude to Sr. Sharon for her service and friendship.
“It has been a tremendous privilege and blessing to minister here for these past 30 years. I’m honored to be able to journey with these courageous, beautiful women, and to play a small part in their healing and recovery.”
OUR CONTRIBUTORS

Donations made to Marian House from July 1, 2016 to June 30, 2017
Included in these lists are in-kind gifts, as well as gifts of time (V) and treasure.

$10,000 and Up
Anonymous (4)
Ms. Sheila T. Fitzgerald (V)
Mr. Charles A. Irish, Sr.

$5,000 - $9,999
Patrick A. and
Michael J. Batza
Ms. Mary Catherine Bunting
Mr. Joseph F. Metz, III
Mr. Jeffrey Musgrove

$2,500 - $4,999
Anonymous (4)
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Mr. Joseph Schaefer
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Jane Shaab
Ms. Gail Spiva
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Mr. and Mrs. William Starr

Mr. and Mrs. Frank
and Jennifer Smolen

Mr. Al Beninati
Ms. Elizabeth Benner
Mr. Tom Blaese
Mr. and Mrs. Marc Blum
Ms. Regina T. Boyce
Ms. Detmertia Boyd
Mr. and Mrs. Edwin Brahe
Mr. Robert K Bressnain
Mr. Michael Brown
Mr. and Mrs. David and
Michele Brown
Mr. and Mrs.
Frederick Tyler Brown
Mr. and Mrs.
Lawrence Brown
Mr. and Mrs. Charles
Brown, Ill
Ms. Sharon L. Brunier,
SSND
Ms. Katherine
Burrows Hill
Mr. David Campbell
Ms. Bonnie Capes
Ms. Liz Carey
Ms. Margaret Carpino
Ms. Rebecca Chasen
Ms. Mary Ellen Rosche
Mr. and Mrs. Charlie and
Jane Shaab
Ms. Gail Spiva
Ms. Joan A. Stanne
Mr. and Mrs. William Starr

Mr. Vincent Conway

* deceased
Gifts Given in Honor of or In Memory of

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Sr. Mary Laurentilla, SSND
Sr. Therese M. Dougherty, SSND

In Honor of Ms. Jennifer Abell
Axios Properties, LLC

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Ms. Robyn Boettner Hunt
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Sr. Margaret Beatty, RSM
Mr. Paul H. Beatty

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Ms. Julie Woods

In Memory of Mr. Paul H. Beatty
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Mrs. Sharon L. Beatty

In Memory of Ms. Melinda Bennett, SSND
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Mr. David Befumo

In Honor of Ms. Angela Bell
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Karen and John Albert
Ms. Tere Geckle

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Sr. Jane Cayer, SSND

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Ms. Joanne Manzo

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Sr. Patricia Smith, RSM

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Mrs. Shirley R. Curlander

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Mr. and Mrs.
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Ms. Caroline Weisser
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Ms. Emily C. Serling

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In Honor of Ms. Emily C. Serling

In Memory of Claire McCordell
Mrs. Kathleen Leahy Lyon
In Memory of Sr. Eileen McFadden, SSND
Ms. Emily C. Serling

In Honor of Peter McVear
Mr. Maurice McVear

In Honor of Ms. Margaret McLaughlin
Mr. Brian McLaughlin

In Memory of Dr. and Mrs. Joseph Metz, Jr.
Mr. Joseph F. Metz, III

In Honor of Mrs. Kathleen R. Raab
Of Marian House

In Honor of the Women of Marian House
Mrs. Kathleen R. Raab

In Honor of Ms. Julie Woods
Mr. Barry D. Daly
Ms. Gail A. Spahn

In Honor of St. Barbara Wheeleay, RSM
Trinity Health

In Honor of Sr. Barbara Wheeleay, RSM
Trinity Health

In Honor of the Women of Marian House
Mrs. Kathleen R. Raab

In Honor of Ms. Julie Woods
Mr. Barry D. Daly
Ms. Gail A. Spahn

In Honor of Sr. Margi Savage, SSJ
Sr. Laurentilla Back, SSND

In Honor of Ms. Marita Fuhrmann
Mr. and Mrs. George

In Honor of Marian House Staff
Sr. Laurentilla Back, SSND

In Honor of Ms. Mary Margaret Latchford
Ms. Pamela H. Brooks
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Abell Foundation, Inc.
Accenture Foundation, Inc.
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Associated Jewish Charities of Baltimore
Baltimore City Foundation
Baltimore Community Foundation
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The following is a list of generous businesses, charitable and civic organizations, community groups, government agencies, schools and universities which supported Marian House in FY17 through gifts of treasure, time, and partnership. We are grateful to each of them for their belief in our mission and our women.

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Abilities Network
ACE Hardware
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Alternative Directions
America’s Charities
Axioms Properties LLC
Bakery Express
Baltimore County Detention Center
Baltimore County Health Department
Baltimore Monthly Meeting of Friends, Stony Run
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BB&T
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Dare to Be Team - Arbonne International
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Hunt Manor Women’s Club
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Kindness is Magic
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Mercy High School
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United Way of Greater Kansas City
United Way of Williamson County
FY 2017 Volunteers
Marian House would like to thank the following supporters who donated their time in Fiscal Year 2017.

We have used the utmost care in compiling this list of supporters. If we have omitted or listed any names incorrectly, it was truly unintentional. If you discover an inaccuracy we ask that you please bring it to our attention by calling the Office of Advancement at 410.467.4246. Thank you.

Continued

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University of Maryland School of Dentistry
University of Maryland Medical Center
University of Maryland School of Nursing
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The Wills Group, Inc.
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Immaculate Heart of Mary (Baynesville)
Mission Helpers of the Sacred Heart
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Mt. Calvary A.M.E. Church
Our Lady of Grace Church
Our Lady of the Angels Catholic Community
Saint Elizabeth Ann Seton
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Shrine of the Sacred Heart
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St. Gabriel (Woodlawn)
St. Isaac Jogues Catholic Church
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St. Joseph Docksleyville
St. Joseph Fullerton
St. Paul Baptist Church
St. Philip’s Lutheran Church
St. Pius X Church
St. Stephen Church - Ladies of Charity
St. Ursula Catholic Church
St. Vincent’s Academy
The Ladies of Charity
Union Memorial United Methodist Church
United Baptist Church
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Ms. Lisa Barkle
Ms. Barbara Bartels
Ms. Dawn Bass
Ms. Michelle Bond
Ms. Diane Borucki
Ms. Barbara Bartels
Ms. Dawn Blais
Ms. Michelle Bond
Ms. Diane Borucki
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Ms. Lauren Nolker
Dr. Tara Patterson
Ms. Michelle Pena
Ms. Matesce Pope
Ms. Deborah Postell
Ms. John Rafilides
Ms. Kara Randlett-Evans
Ms. Debra Raymond
Ms. Psalms Rojas
Ms. Melanie Rowley
Ms. Suzanne Rowley
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Ms. Cordice Saunders
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Ms. Carne Schreiber
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Ms. Cathleen White
Ms. Cynthia Williams
Ms. Kimberly Williams
Ms. Ashley Willenacker
Ms. Bessie Wilson
Ms. Gail Wilson
Ms. Cathy Wood-Rupert
Ms. Cherrie Woods
## Financials

### Public Support and Revenue

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Federal Government</td>
<td>$1,224,879</td>
</tr>
<tr>
<td>Non-Federal Government</td>
<td>$576,836</td>
</tr>
<tr>
<td>Temp Net Assets Released from Restriction for Ops</td>
<td>$566,151</td>
</tr>
<tr>
<td>Contributions &amp; Non-Government Grants</td>
<td>$315,547</td>
</tr>
<tr>
<td>Client fees</td>
<td>$234,084</td>
</tr>
<tr>
<td>Special Events</td>
<td>$115,362</td>
</tr>
<tr>
<td>Serenity Place</td>
<td>$17,194</td>
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<tr>
<td>Other</td>
<td>$4,436</td>
</tr>
<tr>
<td><strong>Total Operating Support</strong></td>
<td><strong>$3,054,489</strong></td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$2,355,553</td>
</tr>
<tr>
<td>General &amp; Administrative</td>
<td>$297,877</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$254,649</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$2,908,079</strong></td>
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</tbody>
</table>

### Net Income from Operations

- Difference between Audit revenue and Operations revenue: $4,148,839
- Less Depreciation: $148,947
- Investment Income Gain/(Loss): $148,848
- Change in Net Income: $4,593,044

### Assets

<table>
<thead>
<tr>
<th>Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Receivables</td>
<td>$2,123,964</td>
</tr>
<tr>
<td>Investments at fair value</td>
<td>$2,269,518</td>
</tr>
<tr>
<td>Property &amp; Equipment - net</td>
<td>$6,841,724</td>
</tr>
<tr>
<td>Other</td>
<td>$120,051</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$11,355,257</strong></td>
</tr>
</tbody>
</table>

### Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td>$991,944</td>
</tr>
<tr>
<td>Net Assets</td>
<td>$10,363,313</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$11,355,257</strong></td>
</tr>
</tbody>
</table>
MARIAN HOUSE I is the transitional housing and intensive rehabilitation phase which provides comfortable, structured community living at our headquarters on Gorsuch Avenue. Central to this first phase of Marian House are the supportive services we provide, including meals and personal supplies, rehabilitation counseling, life skills training, job readiness, pre-GED and GED education, referrals for medical care, and a savings program to prepare women for independent living. On average, a woman spends nine months to one year at Marian House I. She is then given the opportunity to move into a more independent living environment in the second phase of our program, Marian House II.

MARIAN HOUSE II allows women to continue to live in community settings with other women striving to achieve similar goals for independent, healthy living. In this phase of the program, women continue to receive supportive services such as counseling, case management, education, and employment assistance as they pursue their rehabilitation goals in this more independent living environment.

The TRANSITIONAL FAMILY PROGRAM serves women who are ready and able to reunite with their children. The Family Tower can house four families in four three-bedroom apartments for up to two years. In addition, 10-12 families are housed in shared living environments. Residents of this program have access to all Marian House I supportive services including individual, family and child therapy as well as education and employment assistance. The children living in these units also have access to tutoring and enrichment services as needed. Often, women placed in the family program are initially in Marian House I, but referrals are also taken from family shelters in the community.

In addition to our transitional programs, Marian House also houses approximately 80 women and families in our permanent housing program, MARIAN HOUSE III. Here, residents receive case management, home visits and access to support services as well as a rental assistance to assure that payments are affordable.
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Willette Fair  
Assistant House Manager / Weekend Supervisor

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Counselor

Shirley Goles  
AR Accounting Clerk

LaShondia Griffin  
AP Accounting Clerk and Data Analyst

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Counselor, Director of Permanent & Family Housing

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Case Manager

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Case Manager

Deborah Neal  
Case Manager

Dillon Nestadt  
Child Therapist

Charmaine Richardson, MHS*  
Case Manager

Domenika Ringgold  
Case Manager

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Counselor

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Night Supervisor

Gina Jenkins  
Weaver, LCSW-C  
Director of Transitional Housing

*We sincerely thank each of the Board and staff members who completed their services to Marian House in the Fiscal Year 2016-2017.