20 19 REPORT

COMMUNITY OF COMPASSION





WHO WE ARE AND WHAT WE DO

Marian House is a transitional and permanent housing and support services program for homeless women and their children, located in the Better Waverly neighborhood of Baltimore City. Founded in 1982 by the Sisters of Mercy and the School Sisters of Notre Dame, Marian House provides a variety of supportive housing options including:

Marian House I

Marian House I is the transitional and intensive rehabilitation phase for single women experiencing homelessness, most of whom are coming out of incarceration or a residential recovery program. Employment is the goal for all of the women in Marian House I. During the Marian House I experience, women are provided with a structured community-living environment and an integrated program of care, including:

- Private rooms, meals and personal supplies
- Individual and group therapy
- Substance abuse treatment
- Case Management, including referrals for medical care
- Life skills training
- Employment support, ranging from expungement to interviewing skills and referral to training programs
- Pre- GED and GED education
- A financial literacy class and savings program

Marian House II

Upon completion of the first phase of programming and securing employment, women are given the opportunity to move into a more independent living environment in the second phase of the program – Marian House II. Marian House II allows women to continue to live in a community setting with other women who are striving to achieve similar goals for independent and healthy living. The homes offer private bedrooms, shared kitchens and living rooms, less structure, and fewer housemates than Marian House I. In this phase of the program, women continue to receive supportive services such as counseling, case management, education, and employment assistance as they pursue their rehabilitation goals and work toward independent living in the community.



Family Transitional Housing Program

The Family Transitional Housing Program serves women with children and those who are ready and able to reunite with their children. Residents of this program have access to Marian House I supportive services, such as tutoring and enrichment services and employment assistance. In addition they receive case management and family and child therapy. Referrals for this program are taken from shelters in the community, treatment programs, as well as women who are initially enrolled in Marian House I.

Permanent Supportive Housing Program

Marian House also provides residences for approximately 85 women and families in our Permanent Supportive Housing Program, in buildings owned and managed by Marian House and in rented homes and apartments in the community. Residents of our permanent supportive housing program receive rental subsidies based on their income, and ongoing case management assistance.

Dear Friends,

It is hard to believe how fast the years are going by. Marian House is now in its 37th year and every day presents new and exciting opportunities as well as challenges.

As a friend and supporter of Marian House, you are part of our **Community of Compassion**. You not only bless us with your time, talent and treasure, you also show us your concern and care for the women and children we serve. The Marian House women and children represent another **Community of Compassion**. While in the program, they help each other to be their best and support each other through the good times and bad. Another example of a **Community of Compassion** is the staff of Marian House, who spend each day helping the women of Marian House to love themselves and giving them hope for the opportunities that exist while in our care and beyond.

We have new Board leadership and with that comes new energy and vision about how to move Marian House onward and upward. We recently completed a three-year Strategic Plan (FY20-22), making this a very exciting time to be a supporter of Marian House. You can learn more about the Strategic Plan on page 5. The plan can also be found on our website in its entirety.

We continue to be challenged by cuts to public funding that we have relied on for many years. However, we remain optimistic as we find creative ways to access other funds to support our operations. We have also expanded our outreach to additional private funders to sustain our operations and introduce new programs. We are extremely pleased with an increase in new individual donors supporting our annual giving program as well. We remain steadfast in our mission while at the same time seeking untapped resources and funding to take us through the next several years.

The women and children we serve throughout Marian House are the reason we exist, and they are the reason that we won't compromise the integrity of our programs. We know that the safe and sober environment we provide for our women and families is key to their success, and therefore worth fighting for. Our women are filled with hope and promise and with your support, all things are possible. We appreciate you more than you know.

This past fiscal year was a year of creativity. The Ravens Season Ticket Raffle is a new and unique annual fundraiser. The re-introduction of a quarterly newsletter gives us an opportunity to keep you abreast of all the Marian House happenings. Our first-ever Volunteer Appreciation Event was a hit and we hope to see many more of you when it is scheduled again next April. The Anniversary Day of Giving provided a creative social media platform to run a fundraising campaign around our anniversary date of April 12th. As always, you are the key to the success of all our activities and we are grateful for you.

Please enjoy the information in this report and thank you for allowing us to share our accomplishments.

With gratitude,



Don Mattran
Chair, Board of Directors

Katie Allston, LCSW-C Executive Director

WHO DO WE SERVE?

SINCE MARIAN HOUSE WAS FOUNDED MORE THAN 37 YEARS AGO, WE HAVE SERVED OVER 2,500 WOMEN AND 800 CHILDREN. IN FY19 MARIAN HOUSE SERVED 292 PEOPLE.

162*
WOMEN

69

WOMEN SERVED IN TRANSITIONAL HOUSING (MH1 & II)

* Some women were served in the transitional housing program then moved into our permanent housing program. These individuals are counted in both individual programs, but not duplicated in the total numbers served.

16

WOMEN
SERVED IN
FAMILY
TRANSITIONAL
HOUSING

94

WOMEN SERVED IN PERMANENT HOUSING 0

87%

of the women have a substance abuse issue



74% of the women

of the women have a chronic mental illness



83%

of the women were victims of domestic violence



80%

of the women were previously incarcerated

130 CHILDREN

93 CHILDREN SERVED IN PERMANENT HOUSING

40 CHILDREN SERVED IN TRANSITIONAL HOUSING

2019 OUTCOMES

WE AVERAGED 125 CALLS FOR OUR SERVICES MONTHLY. THROUGH OUR BEHAVIORAL HEALTH SERVICES 70% DECREASED DEPRESSION AND ANXIETY. 21 WOMEN COMPLETED THE JOB READINESS PROGRAM.

OF THE 33 WOMEN WHO EXITED THE TRANSITIONAL HOUSING PROGRAM IN FY19:



94%

EXITED THE PROGRAM WITH INCREASED INCOME



64%

WERE EMPLOYED AT DISCHARGE



79%

WERE DISCHARGED TO A PERMANENT HOUSING PLACEMENT





Sr. Celeste Reinhart, SSND





Marian House Corporate Board

Marian House was founded and is jointly supported by the Sisters of Mercy and the School Sisters of Notre Dame. Both religious orders elect two members each to serve as a Corporate Board for Marian House. The board meets annually to provide oversight relevant to the mission direction of the organization. In addition to this governing role, the religious communities also provide significant annual financial support to Marian House.

In addition to the Corporate Board, Marian House is governed by an independent, all-volunteer Board of Directors, which sets policy, supervises operations, and oversees all business affairs. Two sisters from each of the founding communities sit on the volunteer Board of Directors.

Marian House History – A Community of Compassion

In the late 1970s, Sr. Margaret Beatty, a member of the Sisters of Mercy, was serving as chaplain at the Women's Detention Center in Baltimore City. Seeing the many unmet needs of the women being released from the detention center, Sister Margaret and volunteer Jane Harrison, a long-time advocate for the homeless, came together in 1978 and began to seek funding to open a program that would address those needs. Letters to potential funders stated: "In addition to safe housing after their release, these women need job counseling, training and sustained encouragement."

By 1980, Sister Josanna Abromaitis from the School Sisters of Notre Dame had joined the effort, working alongside Sister Margaret and Ms. Harrison, "to establish and implement the Marian House residence and program."

In 1982 what is now known as Marian House I opened at 949 Gorsuch Avenue (a former convent building of St. Bernard's parish) as a co-sponsored ministry of the Sisters of Mercy and the School Sisters of Notre Dame. It has served for more than 37 years as a home for women in need of safe, stable housing and a therapeutic, holistic community where they can live, work to accomplish their goals, and transform their lives.

The charisms of the School Sisters of Notre Dame and the Sisters of Mercy are interwoven throughout the very fabric of Marian House as we fulfill our mission of helping women move from dependence to independence. We value the work of the sisters, the original Marian House **Community of Compassion**, and keep the charisms in mind as we respond to the needs of the women we serve. We believe in the transformative power of education in all of its forms and in the power of mercy to change lives.







INDEPENDENCE PLACE - PHASE II

Phase II of the Independence
Place Campus renovation is now
complete and we celebrated this
accomplishment on June 5, 2019.
The Independence Place Campus,
comprised of the former school,
rectory and convent of the Blessed
Sacrament Parish in the Pen Lucy
neighborhood, now provides
transitional and permanent housing
for women and children with histories
of addiction and homelessness. This is
the largest capital expansion to date
for Marian House.

Phase II was funded at \$1.8 million, a cost that included acquisition and renovation of the former rectory and convent. The total Independence Place Campus project was funded at \$7.4 million. The former rectory is now named the Mercy Residence, in honor of our founding community the Sisters of Mercy, while the former convent is named the Notre Dame Residence, in recognition of our other founding community, the School Sisters of Notre Dame.

With the Harry and Jeanette Weinberg Building (the former school renovated in Phase I) the campus now includes:

Mercy Residence (Former Rectory – Phase II)

This transitional housing residence provides 10 bedrooms and shared community spaces for women and children, where they can stay for up to one year.

Notre Dame Residence (Former Convent – Phase II)

This transitional housing residence has 15 rooms and shared community spaces for women with children, where they can stay for up to one year.

Harry and Jeanette Weinberg Building (Former School – Phase I)

This residence has 22 units of permanent housing apartments for single women and women with children.

Phase II Major Funders

- Sisters of Mercy,
 South Central Community
- School Sisters of Notre Dame, Atlantic-Midwest Province
- The Harry and Jeanette Weinberg Foundation
- Anonymous
- The Marion I. & Henry J. Knott Foundation
- France-Merrick Foundation
- Abell Foundation
- Home Builders Care Foundation
- Marian House Strategic Advancement Fund
- Kenneth Battye Charitable Trust
- Charles A. Irish, Sr.
- John & Karen Albert
- Jim & Gerry Cavanaugh
- Don & Marianne Mattran
- Peggy Greenman
- Numerous Individuals



What I want most in the world is for my children to remain stably housed, safe, and living in an environment where they can grow up to be productive members of society. Marian House makes us feel loved and welcome.

- Donnise, Permanent Family Housing Resident, Independence Place

FY20-22 STRATEGIC PLAN HIGHLIGHTS*

The 3-year period 2020-2022 will be a time of implementation, adaptation, and exploration of future opportunity. Specifically, Marian House will:

- Bring key growth and organization strengthening projects to full fruition, including the new Independence Place and the new outpatient services program.
- Determine how to best provide for additional permanent housing for Marian House women, especially in light of the new Housing First funding guidelines.
- Continue to deliver the highest quality programs and services our resources will support, while being mindful and strategic in our response to emerging program opportunities and to public policies that may affect public support for transitional housing and behavioral health services.
- Explore resource development strategies to maintain our commitment to offering transitional and permanent housing and holistic program services.
- Review the strategic plan annually to assess its efficacy and viability, ensure the goals remain relevant and cohesive, and adjust as necessary.

Goal I: Mission Based Services

The Power of Our Program Marian House is committed to sustaining our high-quality programs and related partnerships that advance our mission for women and children in both our transitional program and permanent housing programs. In order to do this, Marian House is committed to maintaining and growing funding and donor relationships.

Goal II: Organizational Capacity

The Power of Progress and Expansion

Marian House will evaluate options to better support women graduating from our program in finding affordable permanent housing and to provide ongoing services as needed.

Goal III: Advocacy, Visibility & **Board Development**

The Power of Building Relationships Our vision is that every member of the Marian House family (board, staff, alumnae, residents, volunteers, and other stakeholders) is active in advocating for, sustaining, and advancing the mission.

*The Strategic Plan can be found on our website in its entirety.



66 Marian House is teaching me how to live a responsible life. I'm growing up all over again. I have my own room, with my own key, and chores to keep me responsible! I'm becoming more mindful of my own life and how I want to live it. I feel really loved and taken care of here.

- Evette, MH2 Resident



OUR YEAR IN REVIEW

Macy's Make Good Cents Campaign - August, 2018

In August, Marian House participated in the Macy's Security Square Make Good Cents campaign where customers were encouraged to round up their purchases to benefit the work of Marian House. The campaign raised over \$1,200 and helped secure new monthly donors.

10th Annual Race to Embrace Independence – September 29, 2018

We celebrated 10 years of our largest fundraiser, the Race to Embrace Independence, with our biggest crowd of over 700 participants. Thanks to the generosity of many sponsors and donors, we raised a net amount of over \$94,000.

Holidays at Marian House – October through December, 2018 and more

The holiday season at Marian House, starting with Halloween and through New Year's Day, is always a wonderful time of year to visit Marian House. The residents enjoy the festivities and so do the staff, board members, and visitors to Marian House. Our donors are particularly generous for the holidays that we observe, and we celebrate almost every one, including Valentine's Day, Mardi Gras, St. Patrick's Day, Easter, and more!















Special Tribute to Dr. Martin Luther King – January 21, 2019

Churches on Charles, a large coalition of churches representing many denominations, sent volunteers to Marian House to serve dinner and have a special observance for Martin Luther King's birthday.

Marian House Advocacy in Annapolis – January through April, 2019

Marian House continues to be challenged with changes in public funding programs and with the assistance of Del. Washington (now Sen. Washington), we were able to share about the importance of transitional housing and sober living environments to the Maryland General Assembly Joint Committee on Ending Homelessness. Marian House was also supportive of legislation on multiple issues such as parole reform, affordable housing, women's rights, and access to employment.

Fundraising Dinner at Gertrude's at the BMA – February 7, 2019

Marian House held its first Community Night Fundraiser at Gertrude's Restaurant at the Baltimore Museum of Art. With very little effort on our part, we filled the restaurant with friends and family and received a significant donation from Gertrude's.

Ravens Season Ticket Raffle - March 1, 2019

Marian House is the proud owner of three (3) PSLs at M&T Bank Stadium. On March 1, we started a new annual fundraiser to raffle off three (3) season tickets each year. Only 2,500 tickets were printed and the drawing takes place on July 30 each year.

Anniversary Festivities - April 12 & 13, 2019

Marian House is able to fulfill its mission with the help of numerous volunteers throughout the year. The Advancement Committee planned the first annual Volunteer Appreciation Event at Serenity Place on April 11 and it was a big success. We will continue to hold this event each year in April during volunteer appreciation week.























Anniversary Festivities (con't)

Members of our founding communities, the Sisters of Mercy and the School Sisters of Notre Dame, were invited to share a special Founders Dinner with the residents of Marian House I. With the help of The Herd (a special group of volunteers), the residents and Sisters were served a wonderful meal, complete with decorations. The Founders Dinner will also be scheduled during April each year.

The staff and residents of Marian House celebrated our 37th Anniversary with an Anniversary Day of Giving, featuring 37 hours of social media blasts and donation opportunities, allowing us to raise \$2,000+ in the 37 hour period. Staff also celebrated with a Pizza Party and a birthday block party for all residents and children in the Marian House programs.

Caryatid Anniversary - April 13, 2019

2019 marked the 20th anniversary of the commissioning of the Caryatids, the unique bardiglio marble sculptures named Honesty, Integrity, Patience, and Trust, who have symbolically held up Marian House for almost 20 years. In recognition of this milestone, a celebration was hosted by former board members and supporters of Marian House, and the sculptor, Claire McArdle, who created the Caryatids in Carrara, Italy.

Staff Retreat - May 21, 2019

Marian House is blessed to have an amazing group of talented staff. We spent the day away from the office at Merriweather Post Pavilion, reflecting on the Marian House mission, sharing and learning more about each other, and celebrating our accomplishments and blessings.

Renovation Celebration - June 5, 2019

The long-awaited completion of Phase II of the Independence Place Campus renovation was reason to celebrate. The threatening weather didn't dampen our spirits as we gathered with over 100 friends, family, and donors to the project.









A WEEK IN THE LIFE

OF A MARIAN HOUSE I WOMAN

Case Management

Our case manager coordinates services and supports to meet each resident's needs. The case manager utilizes other organizations in the community by providing referrals for health care, permanent housing, and other services.

Mental Health

Marian House provides individual and group therapy weekly to address mental and behavioral health issues. Our counselors help residents heal from trauma, overcome challenges and develop positive coping skills.

Life Skills

Life skills training is an integral part of the Marian House program. Many women note that they are "growing up" here, as they learn basic life skills like keeping a schedule, making their bed, and more. Each week a group of 4-5 women is assigned as a Cook Team, responsible for cooking the dinners for a one-week period. Throughout the week, members of the team rotate the responsibilities of cooking, setting the tables, clearing the dishes and doing cleanup. Residents are also assigned household chores that are completed twice weekly.

Reception Duty

Marian House I residents are scheduled for one, 2-hour shift at the reception desk every week. They answer the phone and transfer calls, answer the front doorbell and greet visitors, and assist with Marian House administrative tasks. This allows them to gain administrative experience and list it on their resumes.

IOP/Substance Abuse Treaatment

Some residents come to Marian House from a recovery program and require continuing support on their road to sobriety. Other residents have a history of substance abuse and enter the Intensive Outpatient Program (IOP) to reinforce their willingness to remain clean and sober. Marian House offers a ten-week, IOP featuring recovery education, recovery management, relapse prevention, 12-step work, emotional regulation, creativity in recovery art group, yoga and mindfulness, and more.

Education

Each resident who enters Marian House regardless of educational background is assessed by our Education Coordinator to gauge her







Marian House treats the whole woman. In all my years of battling addiction, I went to detox and recovery programs because the court told me to, or because I was doing it for my mom, my husband, or my kids. I never did it for myself. But this time, I got to focus on me and because of that, I am becoming the best person I can be.

- Connie, MH1 Resident 2018-2019

grade level. For many women who enter our program, the grade level they completed may not be their current skill level. Our Education Coordinator is able to use the educational assessment to create and implement a custom education plan for each resident who does not have her GED, taking into consideration her academic strengths and needed areas of growth, as well as her areas of interest and goals for employment. Education plans may include an on-site, weekly GED preparation course, individual tutoring, and computer education. The education coordinator may also provide oneon- one tutoring for those with their diplomas who need a refresher in math, reading or language. Residents also participate in a financial literacy course to help them understand the basics of personal finance, learn how to make sound financial decisions, and develop the habits of healthy financial management. A personal savings program provides the women with money management experience as well.

Employment

A primary goal for every woman at Marian House I woman is to seek employment by the end of her time in the program. Each resident receives assistance in developing a comprehensive plan to reach her employment goals. An on-site Job Readiness class teaches skills such as resume writing and interviewing skills. In addition, our Employment Coordinator provides job search and employment retention assistance, as well as connections to job training programs. As a culminating event, employment partners assist with Mock Interviews that provide the women with additional practice and feedback that often results in job offers.





Marian House has been a big help. It has been the push and tug I needed. It is a place where you can sit down, take your time to reflect on your life and give yourself a chance to really realize your dreams again, but they also prepare you for other obstacles to come. They have helped shape me so that when challenges do come, I am able to face them in a healthy way. I would not have gotten this far without Marian House.

- Octavia, MH1 Resident 2018-2019









Foundations & Charitable Funds

We're grateful to the many foundations and charitable funds that supported us.

Abell Family Fund The Abell Foundation, Inc. Aegon Transamerica Foundation AmazonSmile Foundation America's Charities Arborvitae Fund Associated Jewish Charities of Baltimore

Baltimore City Foundation

Baltimore Community Foundation The Baltimore Women's

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The following gifts were made in honor/memory of a loved one.

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OUR CONTRIBUTORS

As part of our efforts to show how much we appreciate each and every donor, we have created the **Community of Compassion**, a giving society that recognizes the cumulative contributions of a donor for any given fiscal year. The giving circle names are associated with Marian House's mission, vision and values and are listed below for the first time for contributions made from July 1, 2018 - June 30, 2019.

Robert & Mavis

Circle of Love

Circle of Love donors gave more than \$10,000.

Mike & Pattie Batza
Thomas & Mary Bode
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Bunting
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Circle of Courage

Circle of Courage donors gave more than \$7,500.

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Circle of Respect

Circle of Respect donors gave more than \$2,500.

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Circle of Integrity donors gave more than \$1,500.

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Circle of Patience donors gave more than \$500.

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- Carolyn, corporate tour participant

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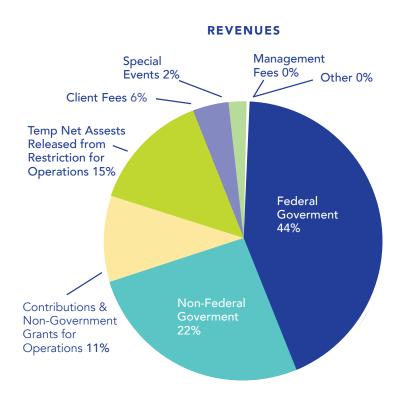


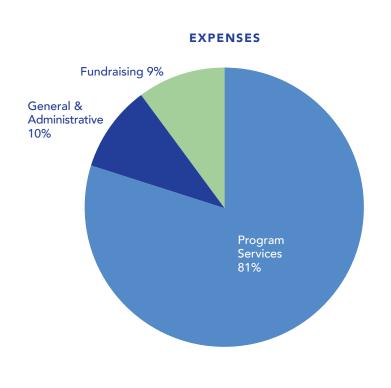


I am so impressed with the comprehensiveness of the Marian House program and how it creates success. I volunteer weekly with the residents in the Job Readiness Program and enjoy helping the women learn about the world of work, service excellence, teamwork, improving their communication and problem-solving skills and building their self-confidence. I leave every week feeling inspired, fulfilled and energized.

- Cathleen White, Job Readiness Volunteer

FINANCIALS





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Public Support and Revenue	
Federal Government	1,532,811
Non-Federal Government	767,898
Contributions & Non-Government Grants	
for Operations	391,550
Temp Net Assests Released from Restriction	
for Operations	510,204
Client Fees	204,201
Special Events	83,830
Management Fees	16,597
Other	9,697
Total Operating Support	3,516,788
Operating Expenses	
Program Services	2,782,374
General & Administrative	356,793
Fundraising	289,880
Total Operating Expenses	3,429,047
Net Income from Operations	87,741
Difference Between Audit Revenue	
and Operations Revenue	600,152
Less Depreciation	(358,939)
Investment Income Gain /(Loss)	96,184
Change in net assets	425,138
Assets	
Cash and Receivables	1,466,878
Investments at Fair Value	2,123,901
Property & Equipment - net	9,860,520
Total Assets	13,451,299
Liabilities and Net Assets	
Liabilities	913,512
Net Assets	12,537,787
Total Liabilities and Net Assets	13,451,299

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OUR MISSION

Marian House is a holistic, healing community for women and their children who are in need of housing and support services. We provide a safe, sober, loving environment that challenges women to respect and love themselves, confront emotional and socio-economic barriers, and transition to stable and independent lives.

OUR VISION

Marian House strengthens our society by unlocking the potential found within the women we serve.

OUR VALUES

Marian House values the innate dignity of each human being. Within a culture of respect and understanding of the human condition, the values of patience, trust, honesty, and integrity direct all of our interactions and endeavors. Marian House is committed to equity and inclusion. We value diversity of thought and honor individual identity which includes race, color, national origin, gender identity, sexuality, class, and religion.



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